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QUESTION 1

What is one key competitive advantage of Aruba AirWave over Cisco Prime?

- A. Aruba AirWave is cloud based, while Cisco Prime only offers on-premises management.
- B. Aruba AirWave integrates network access control, while Cisco Prime does not.
- C. Cisco Prime only supports Cisco, while Aruba AirWave offers multi-vendor support.
- D. Cisco Prime only offers single-server deployments, while Aruba offers larger deployments.

Correct Answer: C

QUESTION 2

A customer has indicated that IT staff members spend a lot of their time troubleshooting. The architect plans to propose Aruba 8400 switches at the core. What feature of this switch can the architect emphasize to address the customer issue?

- A. Network Analytics Engine (NAE)
- B. Smart Rate ports
- C. Dynamic segmentation
- D. Virtual Switching Extension (VSX)

Correct Answer: A

QUESTION 3

What is one challenge that is pushing customers toward SD-WAN solutions?

- A. need to move to exclusive MPLS for branch connections
- B. lack of control over and visibility into WAN traffic
- C. insufficient security expertise in IT staff at branches
- D. too few products and solutions at the branches across their WAN

Correct Answer: A

Reference: <https://searchnetworking.techtarget.com/feature/SD-WAN-technology-eases-networkoperational-challenges>

QUESTION 4

You have proposed an Aruba Central solution for a customer that requires high availability for management. What

benefit of Central should you explain?

- A. Central can be deployed as a primary appliance and standby appliance with no additional licensing costs.
- B. Central supports integration with third-party backup solutions such as Veeam.
- C. Central can switch to a local management console if the connection to the cloud is lost.
- D. Central is automatically deployed as a clustered solution in the customer also has a Mobility Master (MM).

Correct Answer: C

QUESTION 5

A customer is concerned about wireless security, and specifically that employees could introduce malware into the network by visiting disreputable websites.

Which security feature in Aruba Mobility Controllers (MCs) should you emphasize to address this specific concern?

- A. User and Entity Behavior Analytics (UEBA)
- B. Web Content Classification (WCC)
- C. RF Protect
- D. Application Visibility and Control

Correct Answer: B

Reference: <https://blogs.arubanetworks.com/solutions/web-content-classification-a-powerful-new-policytool-for-the-pef-firewall/>

QUESTION 6

What is a primary difference between Aruba 310 and Aruba 340 Series APs?

- A. Aruba 340s support higher density deployments than Aruba 310s.
- B. Aruba 340s support outdoor deployments, and Aruba 310s support indoor ones.
- C. Aruba 340s support 802.11ac, and Aruba 310s support 802.11b/g/n only.
- D. Aruba 340s support 802.11ax, and Aruba 310s support 802.11ac.

Correct Answer: A

Reference: <https://www.arubanetworks.com/products/networking/access-points/340-series/>

QUESTION 7

What is one advantage of the experience-driven approach to management?

- A. It focuses on meeting business initiatives by improving performance, reliability, and secure network access.
- B. It relies on on-prem management exclusively so customers can avoid the security vulnerabilities of cloud.
- C. It relies on traditional tools that most IT admins are familiar with, such as the CLI, SNMP, and logs.
- D. It focuses on break-fix tools, so that IT spends its time keeping the lights on.

Correct Answer: A

QUESTION 8

What is one key advantage of Aruba wireless solutions as compared to Cisco Meraki solutions?

- A. Aruba offers cloud subscription-based licensing for all APs while Cisco Meraki requires a significant CAPEX expenditure.
- B. Aruba offers beamforming in APs to improve wireless coverage while Cisco Meraki Aps does not support any such feature.
- C. Aruba offers integration with an extensive ecosystem while Cisco Meraki offers little third-party integration.
- D. Aruba offers one simple choice for management while Cisco Meraki has a confusing array of management options.

Correct Answer: D

Reference: https://www.itcentralstation.com/products/comparisons/aruba-wireless_vs_cisco-merakiwireless-lan

QUESTION 9

A customer is concerned about the performance of the company's wireless network. What two Aruba features would you emphasize in your discussions with this customer? (Select two.)

- A. Web Content Classification
- B. AirMatch
- C. Deep packet inspection
- D. Dynamic segmentation
- E. RFProtect

Correct Answer: BD

QUESTION 10

You are pursuing an opportunity to sell an Aruba location-based service solution to a customer. The customer is also considering a Cisco location-based solution. What should you explain to distinguish the Aruba solution?

- A. Aruba beacons fully pair with users\' devices for a more complete and effective solution while Cisco beacons do not establish a full pair.
- B. Aruba delivers an already complete mobile application tailored to the customer vertical while Cisco forces customers to create their own applications.
- C. Aruba offers PoE for beacons to make them easier to install and manage while Cisco beacons only support external power supplies.
- D. The Aruba solution can use cost-effective and easy-to-deploy battery-powered beacons or leverage beacons built into existing Aruba Aps while Cisco forces customers to rip and replace existing Aps for location services support.

Correct Answer: D

Reference: https://www.arubanetworks.com/assets/ds/DS_LocationServices.pdf

QUESTION 11

Which challenge is introduced by an increasing number of IoT devices on the network?

- A. As more potentially insecure devices connect from within, traditional perimeter solutions are no longer sufficient.
- B. Because most IoT devices come with built in security, IT staff needs to be trained in those protocols and security software suites.
- C. Devices are proliferating, while IoT deployments remain too immature to offer real business value to enterprises at this time.
- D. Very few IoT devices support wireless and IP technologies, making it difficult to integrate them in the wireless network.

Correct Answer: A

QUESTION 12

Which two markets combined represent the largest segment of the total addressable market for networking?

- A. SD-WAN and network analytics
- B. Cloud services and NAC
- C. Campus switching and WLAN
- D. WLAN and NAC

Correct Answer: D

Reference: <https://www.idc.com/getdoc.jsp?containerId=prUS45115219>

QUESTION 13

What is one feature that distinguishes the Aruba switching portfolio from top competitors?

- A. Aruba switches have the largest market share of any wired network vendor.
- B. Aruba switches have the best warranty and no hidden costs for software licensing.
- C. Aruba switches support better segmentation between the wired and wireless network.
- D. Aruba switches support on-prem management rather than higher cost cloud-based management.

Correct Answer: B

QUESTION 14

You have proposed an Aruba wireless solution and Aruba AirWave to an event center. This event center wants to distinguish itself by offering a quality wireless experience, so it requires consistent, reliable, and high quality connectivity throughout the venue.

In particular, the customer also needs insights into device and application performance.

Which additional solution should you recommend?

- A. Aruba User and Entity Behavior Analytics
- B. Aruba Central
- C. Aruba User-centric Service Assurance
- D. Aruba IntroSpect

Correct Answer: C

QUESTION 15

Which aspect of the Aruba 360 Secure Fabric uses machine learning to detect attacks and malicious behavior on the inside of the network?

- A. Aruba IntroSpect
- B. Aruba Mobility Master
- C. Aruba ClearPass
- D. Aruba VisualRF

Correct Answer: A

Reference: https://www.arubanetworks.com/assets/wp/WP_360SecureFabric.pdf

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