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QUESTION 1

You are proposing an Aruba controller-based solution for a customer.

Which customer need indicates that you should propose Aruba Mobility Master as part of the solution?

- A. the need to simplify the development of customer-facing mobile engagement apps
- B. the need to manage wired and wireless devices from one interface
- C. the need for machine-learning-based insights into network health and connectivity
- D. the need for always-on wireless connectivity with no downtime

Correct Answer: B

QUESTION 2

Which challenge is introduced by an increasing number of IoT devices on the network?

- A. As more potentially insecure devices connect from within, traditional perimeter solutions are no longer sufficient.
- B. Because most IoT devices come with built in security, IT staff needs to be trained in those protocols and security software suites.
- C. Devices are proliferating, while IoT deployments remain too immature to offer real business value to enterprises at this time.
- D. Very few IoT devices support wireless and IP technologies, making it difficult to integrate them in the wireless network.

Correct Answer: A

QUESTION 3

Which two markets combined represent the largest segment of the total addressable market for networking?

- A. SD-WAN and network analytics
- B. Cloud services and NAC
- C. Campus switching and WLAN
- D. WLAN and NAC

Correct Answer: D

Reference: <https://www.idc.com/getdoc.jsp?containerId=prUS45115219>

QUESTION 4

What is one way Aruba solutions help healthcare companies support BYOD and BioMed initiatives?

- A. Aruba Meridian regulates patient access and applies access controls that prevent patients from monopolizing bandwidth and interfering with more important traffic.
- B. Aruba Client Match maximizes performance in a dense environment with many different types of devices, enabling staff to communicate and access records more quickly.
- C. Aruba ClearPass automatically downloads software on every patient device to constantly track each asset's location, even if it leaves the premises.
- D. Aruba IntroSpect strictly enforces HIPPA regulations by only making records available to healthcare providers if the patient provides his or her password.

Correct Answer: B

QUESTION 5

You are meeting a new customer and think they might benefit from an Aruba mobile engagement strategy.

What is one question you can ask to help qualify the customer?

- A. "How many of your employees are working remotely on a regular basis?"
- B. "Do you think your employees would be happier if they didn't have to engage directly with customers?"
- C. "How could a mobile app help you find innovative ways to increase customer satisfaction scores?"
- D. "How much money are you willing to dedicate to transforming your mobile platform?"

Correct Answer: C

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