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QUESTION 1

A customer needs a network infrastructure upgrade.

Which characteristic should you use as the primary deciding factor between proposing HPE OfficeConnect or Aruba solutions?

- A. whether the customer requires 802.11ac
- B. the company vertical
- C. the company size and number of users
- D. whether the customer requires wired or wireless access

Correct Answer: C

QUESTION 2

Which switch should you recommend for a customer that needs high-speed uplinks of up to 40 GbE?

- A. Aruba 3810 switch
- B. Aruba 2930F switch
- C. Aruba 2530 switch
- D. Aruba 2540 switch

Correct Answer: A

Reference: <https://www.arubanetworks.com/products/networking/switches/3810-series/>

QUESTION 3

You are selling an Aruba wireless solution to a healthcare organization. The customer now mentions these additional pain points:

Nurses and other staff are wasting time searching for equipment. Staff doesn't know when wheelchairs are left in other departments.

Based on these specific pain points, what additional solution should you recommend?

- A. Aruba Central
- B. Aruba Meridian and beacons
- C. Aruba asset tracking tags
- D. Aruba Analytics Location Engine (ALE)

Correct Answer: C

Reference: https://www.arubanetworks.com/assets/so/SO_AssetTracking.pdf

QUESTION 4

Which 8400 switch software tool helps network administrators avoid configuration errors?

- A. Aruba NetEdit
- B. Time-series database
- C. Zero-Touch Provisioning
- D. HPE Smart Rate Ports

Correct Answer: A

QUESTION 5

What is one key way that Aruba IntroSpect enhances security for a customer network?

- A. It enforces role-based policies to ensure the right users connect to the right resources.
- B. It provides an enhanced guest portal with user identification and tracking features.
- C. It inspects all traffic and ensures that sensitive data is securely encrypted.
- D. It ties security alerts to the user or device identify associated with the alert.

Correct Answer: C

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