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QUESTION 1

Which of Aruba's guiding principles lets customers know that Aruba will prioritize their needs at every stage?

- A. A "better than cloud" approach helps customers move away from expensive cloud to a network that was specifically designed for an on-prem deployment.
- B. A "wired-first" approach lets customers know that Aruba is prepared for where the market is headed, due to the inherent insecurity of wireless devices.
- C. An "IT knows best" approach means that Aruba emphasizes that it has the deep and mature technologies that customers need and that those technologies come with complexities.
- D. A "customer first, customer last" approach means Aruba is committed to customer success at every stage, from product innovation and development to sales and support.

Correct Answer: D

QUESTION 2

What is one business benefit of Virtual Switching Extension (VSX)?

- A. It helps to optimize ArubaOS switches to connect to servers in a highly virtualized data center environment.
- B. It enables companies to extend services consistently across sites through the use of VPN tunnels between ArubaOS switches.
- C. It enables companies to apply consistent policies on wireless users and wired users connected to ArubaOS switches.
- D. It helps to reduce downtime for a network core of ArubaOS switches, while also providing a simple architecture.

Correct Answer: A

QUESTION 3

What is one challenge distributed enterprises face with traditional branch architecture?

- A. A traditional branch architecture unifies security policies centrally, which frustrates local IT staff who do not understand the policies.
- B. A traditional branch architecture does not support a WAN established over MPLS, which is the most cost-effective choice for most customers.
- C. Traditional branches do not have enough separate hardware devices for customers to meet performance requirements.
- D. In a traditional architecture, all branch traffic has to be routed through the datacenter to get to the Internet or the cloud.

Correct Answer: D

QUESTION 4

You need to qualify a customer for an Aruba wireless solution.

What is one question that you should ask to start qualifying the customer?

- A. What types of applications and workloads are experiencing issues?
- B. Are you ready to drop your wired network and go all wireless?
- C. How much budget do you have allocated for IoT and other initiatives?
- D. How much in-house expertise do you have in 802.11ac and 802.1ax solutions?

Correct Answer: A

QUESTION 5

How do Aruba IntroSpect and Aruba ClearPass work together to increase value for customers?

- A. ClearPass provides Guest Wi-Fi management, while IntroSpect offers the customizable portal which includes social logins.
- B. IntroSpect provides centralized encryption that combines with deep packet inspection from the ClearPass firewall to provide trusted traffic.
- C. ClearPass Sensors are placed in areas with high mobile wireless traffic. They send information to IntroSpect, which used machine learning analytics to analyze Wi-Fi performance and provide suggestions for how to improve performance.
- D. IntroSpect detects anomalies and once an Entuty360 Risk Score reaches a certain level, it can send an alert to ClearPass, which can invoke a range of responses based on pre-defined.

Correct Answer: C

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