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QUESTION 1

What is one way Aruba solutions help healthcare companies support BYOD and BioMed initiatives?

- A. Aruba Meridian regulates patient access and applies access controls that prevent patients from monopolizing bandwidth and interfering with more important traffic.
- B. Aruba Client Match maximizes performance in a dense environment with many different types of devices, enabling staff to communicate and access records more quickly.
- C. Aruba ClearPass automatically downloads software on every patient device to constantly track each asset's location, even if it leaves the premises.
- D. Aruba IntroSpect strictly enforces HIPPA regulations by only making records available to healthcare providers if the patient provides his or her password.

Correct Answer: B

QUESTION 2

You have proposed an Aruba wireless solution and Aruba AirWave to an event center. This event center wants to distinguish itself by offering a quality wireless experience, so it requires consistent, reliable, and high quality connectivity throughout the venue.

In particular, the customer also needs insights into device and application performance.

Which additional solution should you recommend?

- A. Aruba User and Entity Behavior Analytics
- B. Aruba Central
- C. Aruba User-centric Service Assurance
- D. Aruba IntroSpect

Correct Answer: C

QUESTION 3

You want to propose an Aruba switching opportunity with a customer.

What is a good question for opening the discussion?

- A. What are your plans to expand and secure your network?
- B. How do your users feel about Internet of Things (IoT) devices?
- C. Is your wired network ready to support location-based services?
- D. How much energy do your current network devices consume?

Correct Answer: A

QUESTION 4

A small customer compares switches based on price, but also has some advanced needs. You want the customer to understand why HPE OfficeConnect 1950 switches are the best solution for the company.

How would you sell the value of the HPE OfficeConnect 1950 Switch to this customer?

- A. This switch provides basic connectivity, plug-and-play simplicity, and security for an attractive price point.
- B. This switch is optimized for small businesses that need high performance and advanced features such high-speed uplinks and stacking.
- C. This switch is an unmanaged switch for remote offices that need entry-level features such high-speed uplinks and staking.
- D. This switch provides plug-and-play deployment for customers who require up to 100 GbE uplinks and advanced features such as dynamic segmentation.

Correct Answer: B

Reference: <https://buy.hpe.com/b2c/us/en/networking/switches/fixed-port-web-managed-ethernetswitches/1800-switch-products/hpe-officeconnect-1950-switch-series/p/7399488>

QUESTION 5

A customer has an Aruba wireless network, but not wired. You want to emphasize the value of deploying Aruba access switches as well.

What is one advantage that you can explain?

- A. ArubaOS switches support the same embedded, role-based firewall as Aruba controllers and Instant Aps, leading to duplicated policy enforcement.
- B. ArubaOS switches provide a Network AnalyticsEngine (NAE) that helps to monitor, and ensure the health of both the wired and connected wireless network.
- C. ArubaOS switches that connect to Aruba Aps can provide beacon management software and help location-based services.
- D. ArubaOS switches can automatically re-configure their ports with the correct VLAN, QoS, and PoE+ settings when an Aruba AP connects.

Correct Answer: B

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