C_TS462_2022^{Q&As}

SAP Certified Application Associate - SAP S/4HANA Sales 2022

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QUESTION 1

Which settings do the cash sales process and the rush order process have in common? Note: There are 2 correct answers to this question.

- A. The item category determination
- B. The billing type settings
- C. The lead time in days
- D. The immediate delivery setting

Correct Answer: BD

QUESTION 2

Which of the following settings are required to be able to deliver a product? Note: There are 2 correct answers to this question.

- A. You need to set up the item category as relevant for delivery-related billing.
- B. You need to set up copying control in Logistics Execution System for the item category.
- C. You need to set the Schedule Lines Allowed indicator in the item category.
- D. You need to set the Item Relevant for Delivery indicator in the item category.

Correct Answer: AC

QUESTION 3

When performing backorder processing, which confirmation strategies can you select? Note: There are 3 correct answers to this question.

- A. Fill
- B. Redistribute
- C. Drop
- D. Gain
- E. Obtain

Correct Answer: ABD



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QUESTION 4

Where can you control whether a material availability check can be performed? Note: There are 3 correct answers to this question.

- A. In the material master record
- B. In the schedule line category
- C. In the sales order item category
- D. In the customer master record
- E. In the requirements class

Correct Answer: ABE

QUESTION 5

You want to be able to create and goods issue an outbound delivery for a sales order. What settings should you make? Note: There are 3 correct answers to this question.

- A. Activate schedule lines allowed in the order item category.
- B. Set the schedule line category to be relevant for delivery.
- C. Set the order item category to be relevant for delivery.
- D. Define the goods movement type in the delivery item category.
- E. Define the goods movement type in the schedule line category.

Correct Answer: ABE

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